

INVESTORS PRESENTATION May 2023





AFD AT A GLANCE

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AFD: THE FRENCH DEVELOPMENT AGENCY





AFD OPERATES IN MOST OF THE DEVELOPING AND EMERGING MARKETS

2022 commitments *



A FRESH IMPETUS TO FRENCH DEVELOPMENT POLICY



A crucial role in meeting France's international commitment to development and, since COP21, to fight against climate change

AFD provides a large part of France's commitments to reduce green house gases in the coming years.

In 2016 the French State has strengthened AFD's capital by turning €2.4Bn of subordinated loans (Tier2) into Core Tier One.

Furthermore, equity of the Group were reinforced by €1.4Bn of Capital CET1 in 2021.

French public aid objective to reach 0,70% by 2025 set by President Macron.

€64.01Bn Total of AFD group balance sheet as of 31 Dec. 2022 A significant increase in commitments since 2015



Commitments regarding climate change projects

■ Total commitments in € Bn



APPROPRIATE FINANCIAL TOOLS

2022 commitments





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SOURCES OF FINANCING



In addition to its market resources which represent the main part of its funding (€10 Bn approx.), AFD receives funds from the French state and other donors (€2.5 Bn approx.). These grants are passed to final beneficiaries through direct grants and subsidized loans.

Around 40% of our loans are non-subsidized.

The interest rate to the final beneficiary covers the cost of the market resource, the operational costs and the cost of risk : **no budgetary aid**.

On subsidized loans, the rate to the final beneficiary is lower than the all-in cost for AFD : the difference is covered by public credits, with no impact on our net income.

All grant funds are passed to final beneficiaries, with no impact on our net income (management fees covered by the State).



AFD AND ITS INTERNATIONAL PARTNERS



Since October 2017 and until the end of the year, our CEO Remy Rioux has had the honour of leading the **IDFC*** which brings together 27 development banks and AFD remains very committed to the **Finance in Common Summit (FiCS)** movement, which brings together the 530 public development banks.

Each year, IDFC commits an average of US\$ 150 billion to "green" and climate financing, representing about 25% of its total financial commitments.

It makes this worldwide organization the foremost global public donor for energy and ecological transitions.

* International Development Finance Club







STATUS & CREDIT PROFILE



AFD: A FINANCIAL INSTITUTION OF STRATEGIC IMPORTANCE FOR THE FRENCH STATE



**Expertise France is the French public agency for the design and implementation of international technical cooperation projects



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AFD BENEFITS FROM HIGH QUALITY RATINGS

AA-/AA rating linked to AFD'status



AA/Outlook negative Short-Term A-1+

12/05/2023

Fitch classifies AFD as a **government-related entity** (GRE) of the French state (AA-/stable) under its GRE criteria and equalizes its ratings with those of the sovereign. Fitch scores AFD's GRE support at 50 out of a maximum 60 based on its assessment of the strength of linkage with and incentive to support by France.

AFD benefits from the special status of "établissement public industriel et commercial" (EPIC), which entails full ownership and tight control by the national government. Under the French law on EPICs, AFD cannot be liquidated or go bankrupt. 06/12/2022

We expect that AFD will retain its critical role for and integral link with the French government, and

therefore we expect our ratings on the entity to move in line with those on the sovereign. The negative outlook on Agence Francaise de Developpement (AFD) mirrors that on France



AFD: A RECOGNIZED CORPORATE RESPONSIBILITY

AFD is rated by four of the world's leading rating agencies in the segment of sustainable investments

M RNINGSTAR SUSTAINALYTICS	
Low Risk Ranked #356 out of 15 233 in Overall Universe January 2023	Advanced Category Ranked #10 out of 4,930 in Overall Universe October 2021
Industry Group: Banks Country/Region: Prance Gentlifier - Country/Region: Prance ESG Risk Rating Come 100.8 Low Risk Image: State S	ESC OVERALL SCORE
ISS ESG ▷	MSCI 💮
First Decile within Financials/Development Banks Last update August 2019	Ranked AAA Last update February 2023





FINANCIAL PERFORMANCE & RISK MANAGEMENT



KEY FIGURES

Net Banking Income In €Mn	Net Income In €Mn		Loans Ou In €Bn	tstanding	9	Consolid In €Bn	ated Caj	pital	Total balo In €Bn	ance she	et
NBI excluding Fair Value volatility on Financial Instruments	In 2020 net income decred a result of financial instrum volatility and due to a cho of the accounting standard (IFRS9)	ients ange	Outstanding value, provi given on be	sions and I	oans						64,01 *
_					44,45			9,271			
856 914 <mark> 964</mark>				41,17			8,81			58,15 [*]	
948 764	43 298	56	37,36			7.91			54.23		
2020 2021 2022	40 2020 2021 20)22	2020	2021	2022	2020	2021	2022	2020	2021	2022

* Taking into account loans given on behalf of third parties, with a guarantee from them



AFD STRONG CAPITALIZATION



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SOLID ASSET QUALITY





CONSERVATIVE MARKET RISK POLICY

EXCHANGE / INTEREST RATE RISK	Minimized by internal policy and hedging	All issues and loans swapped into Euros floating rate	Internal policy: • Single currency exposure < 1,5% of Consolidated Capital • Global forex position < 3% of Consolidated Capital	No speculative trading
COUNTERPARTY RISK	Ratings monitoring and collateral contracts	Clearing IRS Two-ways CSAs with daily collateral for bilateral derivatives	SSA euro zone for the investment portfolio	
LIQUIDITY RISK	Very limited exposure	Treasury ≥ 9 months of cash outflows	Investment & LCR portfolio of € 1,365 Bn eligible to repo as of 27th of April 2023 EUR Zone Sovereigns	ed Bonds French agencies and municipalities





CAPITAL MARKET ACTIVITIES



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CAPITAL MARKET HIGHLIGHTS In € Mn

AFD'S DISBURSEMENTS (LOANS)



FUNDING PROGRAM



Stabilization of annual financing need around EUR 9Bn and an increase in 2025-2026 :

- An increase in the commitments since 2015 which has resulted in an increase in disbursements and funding program
- A sharp growth of disbursements in 2020 to support our partners during the Covid 19 crisis
- AFD funding program stabilized around EUR 9Bn for the coming years with an expected increase in 2025, in line with higher disbursements.



AFD & PEERS EXPECTED FUNDING PROGRAM IN 2023

In Bn € – January 2023 Figures

AFD IN THE FRENCH AGENCIES UNIVERSE

AFD IN THE DEVELOPMENT BANKS UNIVERSE





AFD'S FUNDING STRATEGY





AFD'S FUNDING STRATEGY

3 main priorities will feed into the development of volumes

01

AFD IS WILLING TO BE A LIQUIDITY PROVIDER BY:

- Raising the issue size of its bonds to €2Bn
- Using TAPs to rise the size of existing bonds to €2Bn

02

AFD HAS AN ACTIVE APPROACH TO THE PRIVATE PLACEMENTS MARKET

- Weekly prices, communicated in EUR, for PPs
- AFD can print PP in any currency on demand (including exotic currencies)
- AFD explores less sollicited segment of the curve, short end (1-3y)and long end > 15y

03

SDG AND CLIMATE BOND

- A new SDG bond framework designed in 2020
- Issuances every year (approximately 50% of AFD's funding in 2022)



AFD'S FUNDING PROGRAM

€9Bn

80% PUBLIC ISS 20% PRIVATE PL		Bloomberg Ticker AGFRNC			1Y → 20Y 2Y → 5Y L		
P.C.		2018	2019	2020	2021	2022	Total
TAPs	[0;5y]	57%	-	34%	54%	55%	45%
and private]5y;10y]	21%	20%	40%	30%	8%	23%
placements]10y;15y]	7%	27%	15%	3%	37%	18%
]15y;20y]	2%	18%	6%	0%	0%	4%
]20y;30y]	9%	19%	6%	13%	0%	7%
] 30y+]	4%	16%	0%	0%	0%	3%
	Total (in EUR Mn)	<u>2 353</u>	<u>654</u>	<u>1 679</u>	<u>560</u>	<u>1 554</u>	<u>6 799</u>
	TAP	877	380	1 237	200	1 467	4 1 6 1
	In %	37%	58%	74%	36%	94%	<mark>61</mark> %
	PP	1 476	274	442	360	87	2 639
	In %	63%	42%	26%	64%	6%	39 %

€ ^(S)	12%	■ EUR
TAPs and Private		USD
placements'		CNH
currency split in 2022		GBP
III 2022	80%	DOP

	Current amount	Initial amount	Ссу	Coupon	Tenor	Maturity	Туре	vs. OAT
131	1750	1750	USD	4,38%	3	fév r-26	Public	
Public deals		1500	EUR	2,88%	7	janv-30	Public	51
	500	500	GBP	4,38%	3,2	mars-26	Public	
			Toto	al 2023 3,99		a.		
		1200	EUR	3,50%	10Y	fev -33	Public	55
		1250	USD	4,00%	5y	sept-27	Public	
	400	400	EUR	1,13%	15y	mars-37	P.Tap	36
	1000	1000	USD	3,13%	2y	juin-24	Public	
	· <u>·</u> + 1500	1500	EUR	1,625%	10y	mai-32	Public	33
	1500	750	EUR	1,13%	15y	mars-37	Public	27
	540	500	GBP	1,25%	3,5y	juin-25	Public	
	1600	1500	USD	1,38%	Зу	janv -25	Public	
			Toto	al <mark>2022</mark> 9,51	7 Bn € E	q.		
	700	600	USD	FRN	Зу	nov -24	Public	
		2000	EUR	0,125%	10Y	sept-31	Public	18
	· <u>·</u> · 1500	1500	EUR	0,010%	7,5Y	nov -28	Public	18
	1380	1250	EUR	0,375%	15,2Y	mai-36	Public	22
	2000	2000	USD	0,625%	5Y	janv-26	Public	22
			Toto	al <mark>2021</mark> 7,47	75 Bn € E	q.		
		2000	EUR	0,00%	7Y	oct-27	Public	27
	Matured	1000	USD	FRN	1,5Y	déc-21	Public	
	1850	1000	EUR	0,50%	15Y	mai-35	P.Tap	35
	2000	2000	USD	0,75%	ЗY	av r-23	Public	
	1500	1500	EUR	0,25%	10Y	mai-30	Public	42
	1500	1000	EUR	0,00%	5Y	mars-25	Public	23
			Toto	al <mark>2020</mark> 9,91	2 Bn € E	q.		
	1850	750	EUR	0,50%	15Y	mai-35	Public	28
	2000	2000	EUR	0,25%	10Y	juin-29	Public	29
	Matured	650	USD	FRN	2Y	juin-21	Public	
	2000	700	EUR	0,38%	5Y	av r-24	P.Tap	33
	Matured	2000	USD	2,75%	3Y	janv-22	Public	
			Toto	al 2019 6,43	89 Bn € E	q.		
	S Climo	ate Bond	d					
		inable E						



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REDEMPTION PROFILE

Market debt outstanding under EMTN program as of April 28th, 2023





INVESTOR DISTRIBUTION OVERVIEW: PUBLIC ISSUES (2017-2022)



BREAKDOWN BY GEOGRAPHIC REGION

BREAKDOWN BY INVESTOR TYPE



INVESTOR PROFILE BY CURRENCY OF ISSUANCE (2022)



BREAKDOWN BY INVESTOR TYPE



O AFD AGENCE FRANÇAISE DE DÉVELOPPEMENT

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SUSTAINABLE DEVELOPMENT GOALS BOND ISSUANCE PROGRAM



THE SDGS ARE AT THE HEART OF THE AFD GROUP'S SIX STRATEGIC TRANSITIONS

The AFD Group's strategic vision and organization is based on its **own assessment of the 17 Sustainable Development Goals**, grouped into **six transitions categories** (certain SDGs also being transversal):





THE "SUSTAINABLE DEVELOPMENT ANALYSIS AND OPINION" MECHANISM

A tool to monitor the interplays between the SDGs

- Taking the stakes of sustainable development into account transversally in AFD's financing operations
- Raising various questions and encouraging the consideration of projects' impacts
- Associating counterparties as soon as they are identified
- The mechanism is composed of 2 processes:

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Sustainable Development Analysis

Conducted by project team

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- Evaluates the expected positive or negative impacts of the funding
- Expected effects are measured across 6 sustainable development dimensions
- Estimation of the positive and negative potential impacts (from -2 to +3) for each dimension

) Sustainable Development Opinion

- Conducted by a team that is independent of the project
- Provides an overall assessment of a project, for the sake of accountability
- Opinion that may be **favorable**, **favorable** with recommendations, reservations expressed or negative
- Raises questions on how to mitigate or offset negative impacts and optimize positive impacts

SUSTAINABLE GROWTH AND RESILIENT ECONOMY

Promoting a type of growth that consumes fewer natural resources

Making production systems more resilient to economic, environmental and social crises

SOCIAL WELL-BEING AND REDUCTION OF SOCIAL IMBALANCES

Reducing **inequalities & social** vulnerability

Supporting structural changes in society to ensure **collective benefits**

GENDER EQUALITY

Removing barriers and ensuring women access to opportunities created by the projects

Supporting structural changes in society to foster greater **independence for women**

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FIGHT AGAINST CLIMATE CHANGE AND ITS IMPACT

Supporting low-carbon transitions

Identifying & supporting the development of technical and institutional options for climate change resilience

CONSERVATION OF BIODIVERSITY, MANAGEMENT OF ENVIRONMENTS AND NATURAL RESOURCES

Improving the **quality of** « ordinary » environments and taking action on factors of degradation of natural resources & biodiversity

SUSTAINABILITY OF PROJECT IMPACTS AND GOVERNANCE FRAMEWORK

Fostering the emergence of decision-making, management and regulatory modes based on greater access to information, justice, consultation and participation



A loan is eligible if it satisfies all of the following three conditions (cumulative requirement)

Contribution to the SDGs

The project/activity funded contributes to one Sustainable Development Goal, in addition to SDGs n°1 and n°17, contributes to one of the six transitions in the AFD Group's strategic plan and addresses one of the eligible categories of SBP, GBP, SBG of ICMA.



AFD Group's 6 Transitions

Sustainability Bond Guidelines

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Thematic & technical eligibility: the loan meets at least one of the three technical eligibility criteria

- 1. Theme-based eligibility: depending on the intrinsic nature or purpose of the activities/projects
- 2. Climate performance eligibility: depending on the minimal climate performance level of mitigation projects
- 3. Transformation eligibility: conditioned on reaching sustainable development results

Positive interlinkages between SDGs taken into account



Positive or neutral rating on the six dimensions of the "Sustainable Development Analysis and Opinion" mechanism

PROPARCO Projects are rated by DEV 1 or 2 as part of the impact rating (scale of 1 to 6)



SDG contribution

Contribution to the SDGs

The project/activity funded contributes to one Sustainable Development Goal, in addition to SDGs n°1 and n°17, contributes to one of the six transitions in the AFD Group's strategic plan and addresses one of the eligible categories of SBP, GBP, SBG of ICMA.

SUSTAINABLE DEVELOPMENT GOALS	Six transitions of the AFD Group	The Sustainability Bond Guidelines	
13 EX: 7 EXEMP	Energy transition	Renewable energies, energy efficiency	 Entire population (including populations with costly and/or discontinuous access to energy)
3 South REP A → M → 4 South A 5 State S South A S	Demographic and social transition	Access to essential services (health, education)	 People living under the poverty threshold, People who are victims of a lack of access to essential goods and services, Sick, elderly or vulnerable persons, Under-schooled persons, Women and/or sexual minorities
9 Administrative	Digital and technological transition	Essential infrastructures	Population that is victim to lack of digital infrastructure or that is computer illiterate
8 CONTRACTOR 12 DECREMENTS	Economic and financial transition	Job creation, access to essential services and combatting poverty, socio- economic development and promotion	 People who are victim of a lack of access to essential goods and services and productive resources, People excluded from economic life
2 mm 2 mm 4 mm 4 mm 5 mm 5 mm 5 mm	Regional and ecological transition	Food safety, essential infrastructures, preservation of terrestrial and aquatic biodiversity, clean transportation	 People who are victim of a lack of access to essential goods and services, essential infrastructures, public spaces or socio-collective urban equipment, vulnerable rural populations, family farms transitioning to agro-ecology systems, People living in recurring flood zones
	Policy and citizen-focused transition	Socio-economic development	 Population without access to fair and effective public institutions; Population in crisis or conflict zones / affected by a conflict



Thematic & technical eligibility

Thematic & technical eligibility: the loan meets at least one of the three technical eligibility criteria

Theme-based eligibility: depending on the intrinsic nature or purpose of the activities/projects (examples below)



Climate performance eligibility: depending on the minimal climate performance level of mitigation projects



Emission reduction or avoidance of at least 10,000 tons of CO₂ equivalent per year

Transformation eligibility: conditioned on reaching sustainable development results

"Transformation" loans with a results-based approach: the disbursement or financial parameters of the loan are tied to the achievement of **Disbursement Linked Indicators** (DLIs), which creates an incentive to achieve positive results

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Interlinkages between SDGs taken into account

Positive interlinkages between SDGs taken into account

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Only loans with positive or neutral on each of the six dimensions of the "Sustainable Development Analysis and Opinion" mechanism

- D1. Sustainable growth and resilient economy
- D2. Social well-being and reduction of social imbalances
- D3. Gender equality
- D4. Conservation of biodiversity, management of natural environments and resources
- D5.a. Transition to a low-carbon trajectory
- D5.b. Resilience to climate change
- D6, Sustainability of project's effects and governance framework





Loans with DEV 1 and 2 grades

The "DEV" grades measures the effects on development, through the assessment of sub-criteria such as governance, effects on employment or on the environmental or other social effects. These DEV grades are ranked on a scale of 1 to 6, with a DEV1 grade being the most positive in terms of effect on development



EXAMPLE OF ELIGIBLE LOAN Support technical and vocational training in Cambodia

AFD has granted a sovereign loan up to **USD 16.8M** to the Kingdom of Cambodia for the **Skills for Competitiveness** project. This project supports the implementation of **Cambodia's industrial policy** and more specifically the shift from a low-skills labor-intensive industry to a skills-driven industry that is able to meet regional market challenges in 4 priority sectors (manufacturing, construction, electricity, electronics). To achieve this, the project will:

• Improve the quality and relevance of post-secondary technical training programs of 5 training institutions

• Support these 5 training institutions to develop short term courses targeting workers of the 4 priority sectors to upgrade their skills.

and the same	• 18,000 young graduates at diploma level,	LOAN ELIGIBILITY									
	of which 28% are women; • At least a 10% increase in diploma graduates	Demographic & Social									
3	 A fleast a 10% increase in alpointa graduates who find employment within 6 months after graduation; 300 trainers trained; At least 360 workers, of which 25% women, have improved their technical and soft skills. 	Contribution to SDGs	1 WORRY NY THE AT A GALATION NY THE AT A CALATION NY THE AT A CALATION NY THE ACT A CAL								
***	FINANCING TOOL Sovereign Ioan	Theme-based & technical	Eligibility A: Theme-based eligibility ✓ Education and vocational training Project type: Vocational and technical training, and apprenticeship ✓ No negative rating on the six dimensions of the SDAO								
al al a	GLOBAL BUDGET 88.3MUSD co-financed by ADB and RGC	Consideration of the interrelations between the SGDs									
-	SIGNING DATE Dec. 24 th 2019										
	PROJECT STATUS In progress		D1 D2 D3 D4 D5a D5b D6 +2 +2 +2 +1 0 +1 +2								



EXAMPLE OF ELIGIBLE LOAN Contruction of tramway line along the Golden Horn in Istanbul

AFD is funding up to €93 million to build a 10,2 km tramway line connecting the historical center of Istanbul to service and residential areas along the Golden Horn.

The project benefits from an innovative technique of ground power supply allowing to preserve this exceptional site and will be accompagnied by landscaping of the baniks.

EXPECTED IMPACTS				LOAN ELIGIBILITY											
access to sustainable transport	Territorial and ecological transition														
 Expected ridership on the line is 80 000 daily passengers at opening, reaching 160 000 by 2040, The project will also contribute to climate mitigation by providing about 11 500 tCO2 eq/year in savings over 30 years. 	Contribution to SDGs	5 GENDER GUNALITY	11 % ►		13 im: I		<u> </u>								
Loan	Theme-based & technical	Eligibility B: Climate performance eligibility 11 500 tCO2eq /year* Above the threshold of 10,000tCO2eq/yr													
GLOBAL BUDGET 93MEUR	eligibility														
START date 01/09/2021	Consideration of	\checkmark No negative rating on the six dimensions of the SDAO													
PROJECT STATUS in progress	between the SGDs	D1 +2	D2 +2	D3 +2	D4 0	D5a 1	D5b 1	D6 1							
	 150,000 residents living near the corridor will benefit from improved access to sustainable transport Expected ridership on the line is 80 000 daily passengers at opening, reaching 160 000 by 2040, The project will also contribute to climate mitigation by providing about 11 500 tCO2 eq/year in savings over 30 years. Loan GLOBAL BUDGET 93MEUR START date 01/09/2021 PROJECT STATUS	 150,000 residents living near the corridor will benefit from improved access to sustainable transport Expected ridership on the line is 80 000 daily passengers at opening, reaching 160 000 by 2040, The project will also contribute to climate mitigation by providing about 11 500 tCO2 eq/year in savings over 30 years. Loan GLOBAL BUDGET 93MEUR START date 01/09/2021 PROJECT STATUS Consideration of the interrelations between the SGDs The optical data of the second data of the interrelations between the SGDs The project will also contribute to climate mitigation by providing about 11 500 tCO2 eq/year in savings over 30 years. Consideration of the interrelations between the SGDs The project status The project will also contribute to climate mitigation by providing about 11 500 tCO2 eq/year in savings over 30 years. Consideration of the interrelations between the SGDs The project will also contribute to climate mitigation by providing about 11 500 tCO2 eq/year in savings over 30 years. Consideration of the interrelations between the SGDs The project will also contribute to climate mitigation by providing about 11 500 tCO2 eq/year in savings over 30 years. Consideration of the interrelations between the SGDs The project will also contribute to climate mitigation by providing about 11 500 tCO2 eq/year in savings over 30 years. The project will also contribute to climate mitigation by providing about 11 500 tCO2 eq/year in savings over 30 years. Consideration of the interrelations between the SGDs The project will also contribute to climate mitigation by providing about 11 500 tCO2 eq/year in savings over 30 years. Consideration of the interrelations between the SGDs Constant an	 150,000 residents living near the corridor will benefit from improved access to sustainable transport Expected ridership on the line is 80 000 daily passengers at opening, reaching 160 000 by 2040, The project will also contribute to climate mitigation by providing about 11 500 tCO2 eq/year in savings over 30 years. Loan GLOBAL BUDGET 93MEUR START date 01/09/2021 PROJECT STATUS Total and the consideration of the interrelations between the SGDs Total and the set of the interrelations between the SGDs 	 150,000 residents living near the corridor will benefit from improved access to sustainable transport Expected ridership on the line is 80 000 daily passengers at opening, reaching 160 000 by 2040, The project will also contribute to climate mitigation by providing about 11 500 tCO2 eq/year in savings over 30 years. Loan Loan GLOBAL BUDGET 93MEUR START date 01/09/2021 PROJECT STATUS The project side at the control of the interrelations between the SGDs The project side at the control of the interrelations between the SGDs 	 150,000 residents living near the corridor will benefit from improved access to sustainable transport Expected ridership on the line is 80 000 daily passengers at opening, reaching 160 000 by 2040, The project will also contribute to climate mitigation by providing about 11 500 tCO2 eq/year in savings over 30 years. Loan Loan GLOBAL BUDGET 93MEUR START date 01/09/2021 PROJECT STATUS The project Status 	 150,000 residents living near the corridor will benefit from improved access to sustainable transport Expected ridership on the line is 80 000 daily passengers at opening, reaching 160 000 by 2040, The project will also contribute to climate mitigation by providing about 11 500 tCO2 eq/year in savings over 30 years. Loan GLOBAL BUDGET 93MEUR START date 01/09/2021 PROJECT STATUS The project status and ecological transmission of the interrelations between the SGDs To an determine the second second	 150,000 residents living near the corridor will benefit from improved access to sustainable transport Expected ridership on the line is 80 000 daily passengers at opening, reaching 160 000 by 2040, The project will also contribute to climate mitigation by providing about 11 500 tCO2 eq/year in savings over 30 years. Loan Loan GLOBAL BUDGET 93MEUR START date 01/09/2021 PROJECT STATUS The project STATUS 	 150,000 residents living near the corridor will benefit from improved access to sustainable transport Expected ridership on the line is 80 000 daily passengers at opening, reaching 160 000 by 2040, The project will also contribute to climate mitigation by providing about 11 500 tCO2 eq/year in savings over 30 years. Loan Loan GLOBAL BUDGET 93MEUR START date 01/09/2021 PROJECT STATUS The project Status 							



EXAMPLE OF ELIGIBLE LOAN

Policy-based loan to social protection sector in response to Covid-19 crisis in India

AFD is funding up to €200 million for India's "PMGKYP*" program, designed to help people who have suffered from the lockdown measures.



* Pradhan Mantri Garib Kalyan Yojana is an emergency social protection program for the poor, vulnerable and informal workers and was announced on 26 March 2020. It is based on five existing social protection programmes.



LOAN IDENTIFICATION AND SELECTION PROCESS

The process for identifying and selecting eligible loans is based on AFD's and Proparco's internal governance system, using a series of ESG diligence reviews throughout the "project cycle"

Internal governance of AFD & Proparco This process applies to all of the Group financing, deploying a series of ESG diligences throughout the "project cycle" Analyzing the impacts Controlling the environmental, <u>í</u> Noll social and governance risks tied to each financing The prevention and identification of risks is carried The Sustainable Development Analysis out through: and Opinion mechanism (SDAO) An exclusion list Sustainable Development Analysis: a grade from -2 to +3 Specific diligence based on activity sector (Agriculture, Mining, Large Dams, Energy) Sustainable Development Opinion: Independent team opinion • Diligence pertaining to human rights. The Group applies the performance standards of the International Finance Corporation and the World Bank's environmental and social standards. **-PROPARCO DEV** rating

 Controlling risks of the misappropriation of assistance, corruption, fraud, money laundering and the financing of terrorism.

Impact measurement of the financing: a grade from 1 to 6



Framework governance: **Thematic Bond Committee Biannual meetina**

Supervision of the eligible loans portfolio

Management of Issuance **Framework Updates**

Liaison with external evaluators (Second Opinion and auditors)



Validation of annual allocation and impact reports



MANAGEMENT OF PROCEEDS



The net proceeds of each SDG Bond will be managed by the AFD Group's Financing and Market Transactions Division and will constitute a portfolio of SDG Bonds. (\mathbf{s})

An amount equal to the net proceeds of the SDG Bond portfolio will be matched with a portfolio of eligible loans. The Group will maintain a safety cushion to ensure that the net proceeds of the SDG Bonds never exceed the eligible loan portfolio amount.



The AFD Group will endeavor to allocate the net proceeds of the bonds to eligible loans within the calendar year following the year the bond was issued.



Amounts raised but not yet allocated will be managed by the AFD Group's cash management team. This liquidity will be managed in cash and by using monetary products and invested in socially responsible investment funds (SRI) on a best effort basis.



REPORTING & VERIFICATION PROCESSES

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ALLOCATION REPORT

The report will present:

- The total amount of proceeds allocated to date;
- The financing breakdown per signature year;
- The share of disbursements made in the new calendar year versus the disbursement balance;
- The share of loans that integrated the loan portfolio;
- The total amount of proceeds awaiting allocation and the type of temporary investments;
- The number of loans in the eligible loan portfolio;
- The breakdown of allocated funds among the four eligibility criteria;
- The geographic distribution of loans

IMPACT REPORT

Measuring social and environmental benefits of eligible loans

- With "aggregatable" indicators ex-ante if they are available
- For loans meeting the technical eligibility criterion n° 2: carbon balance footprint (< 10,000 tCO2eq/year)
- For loans that meet the technical eligibility criterion n° 3: loan by loan accountability indicators

Evaluating and monitoring the impact of eligible loans

- According to the AFD Group's evaluation policy, these evaluations can provide more details to the impact reports
- Three types of assessments : project evaluation, broad scope evaluation (on a specific sector or instrument) or scientific impact evaluation (measuring effects only attributable to an intervention)

INDEPENDANT AUDITOR

Annual verification until full allocation of proceeds:

- Allocation of funds to eligible loans
- Compliance with the criteria defined in the "Use of Proceeds" section of loans in the eligible pool that are refinanced by proceeds raised

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IMPACT REPORT

According to the three eligibilities



aggregatable indicators

Examples of aggregatable indicators

Number of people whose access to healthcare is improved

Number of girls in technical and vocational education





Number of people with access to sustainable electricity services

Areas benefiting from **biodiversity conservation** or restoration programs



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Rates of women with access to credit



Ex ante carbon footprint – Emission reduction or avoidance of at least 10,000 tCO₂eq/year



Indicators based on the conditionality to the achievement of environmental and social outcomes (Eligibility C)

« Disbursement Triggers » (Disbursement Linked Indicators DLIs): Selection, definition, target achieved and to be achieved

Examples



Share of vulnerable people in the two lowest distribution quintiles, who are covered by cash transfer programs



% of poor households eligible for additional food rations for a threemonth period, under the Covid-19 social protection program



SECOND PARTY OPINION

Moody's Investors Moody's INVESTORS SERVICE Service* is of the opinion that AFD's Framework is **aligned** with the four core components of the Green Bond **Principles 2018** ("GBP"), Social Bond **Principles 2020** ("SBP") and Sustainability Bond Guidelines, offers an ADVANCED CONTRIBUTION to sustainability, and is in line with the BEST PRACTICES.

*Ex Vigeo Eiris

ADVANCED SCORE (highest level in Moody's Investors Service assessment scale)

> Means advanced commitment; strong evidence of command over the issues dedicated to achieving the sustainability objective. Reasonable level of risk management & using innovative methods to anticipate new risks.

BEST PRACTICES

(highest level in the scale of assessment of alignment with GBP/SBP Principles)

Means the Instrument's practices **go beyond the core practices** of the ICMA's Green and/or Social Bond Principles by adopting recommended and best practices.

Aligned

Best Practices

Not Aligned Partially Aligned

Example of best practices identified in the SPO

- Content, eligibility and exclusion criteria are clear and in line with international standards for all categories;
- Relevant environmental and/or social benefits are identified and measurable for all project categories;
- The indicators selected by the Issuer are clear and relevant and cover all expected benefits associated with the Eligible Categories.





AFD HIGHLIGHTS

The French bilateral aid agency

- Established in 1941, entirely state-owned and controlled by the State, AFD benefits from the EPIC status
- Fulfil the ODA and Climate Change government policy
- Activity boosted with adding EUR 4Bn + EUR 1Bn per year of commitments from 2015 until 2020

Fully regulated by the ACPR (Autorité de Contrôle Prudentiel et de Résolution)

- Strong Basel II Capital Adequacy Ratio at 14.98%
- Strong CET1 ratio at 13.62%



AA- / AA ratings by Fitch and S&P

Conservative credit risk and provisioning policy backed by French State guarantees for non-performing sovereign loans
Prudent market risk management framework



Recurrent EUR and USD Benchmark Issuer

- 20% risk weighting under Basel II
- Eligible to the ECB's Public Sector Purchase Programme (PSPP) and the ECB's Pandemic Emergency Purchase Programme (PEPP)
- Euro transactions are ECB eligible as "Recognised Agency"*
- AFD, as an issuer, received "Advanced" overall CSR performance by Vigeo and "Prime status" by ISS ESG.
- X
- SDG Bond Framework assessed "Advanced" with "best practices" by Moody's Investor Service



^{*} https://www.ecb.europa.eu/ecb/legal/pdf/oj_jol_2016_014_r_0006_en_txt.pdf https://www.ecb.europa.eu/mopo/assets/standards/marketable/html/index.en.html

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